



2025 NIGERIA MANUFACTURING & EQUIPMENT EXPO (NME) AND NIGERIAN RAW MATERIALS EXPO (NIRAM)

Afric: S MANUFACTURING FUTURE

AUGUST 5TH -7TH, 2025

Balmoral Hall, Federal Palace Hotel, Victoria Island, Lagos, Nigeria.

ORGANIZED BY:







The NME NIRAM Expo is West Africa's largest and most comprehensive industrial trade fair, uniting two powerhouse exhibitions: the NME Expo (Nigeria Manufacturing & Engineering Expo) and the NIRAM Expo (Nigeria Industrial Raw Materials Expo). Colocated for maximum impact, this dual event provides an unparalleled platform for stakeholders in manufacturing, engineering, and raw material supply to network, collaborate, and drive sustainable industrial growth in Nigeria and across West Africa.

NME Expo Overview



The Manufacturing & Equipment Exposition is Nigeria's premier platform for manufacturing and engineering, focusing on advancing local production capabilities and driving technological innovation. This event gathers industry leaders, manufacturers, equipment suppliers, and technology innovators under one roof to showcase the latest advancements in industrial technology and manufacturing processes.

Key Features:

Exhibition Booths: Displaying the latest machinery, automation tools, and industrial equipment from global and local manufacturers.

- Technical Workshops & Masterclasses: Industry experts share insights on lean manufacturing, robotics, and industrial automation.
- Networking Opportunities: Facilitating collaboration between manufacturers, suppliers, and policymakers.
- Panel Discussions: Tackling issues such as industrial policy, local content development, and energy-efficient manufacturing.

Target Audience:

- · Manufacturers and Industrial Engineers
- Equipment Suppliers and Distributors
- Industry Regulators and Government Representatives
- · Investors and Trade Associations
- Technology Innovators

Objective:

To enhance Nigeria's manufacturing sector through technology-driven solutions, strategic partnerships, and sustainable industrial practices.

NIRAM Expo Overview



Overview:

The Nigerian Raw Materials Exposition is Nigeria's largest platform dedicated to showcasing industrial raw materials essential for manufacturing and production. Focused on bridging the gap between raw material producers and industrial manufacturers, NIRAM Expo highlights the critical role of local content in sustainable industrial growth.

Key Features:

- Exhibition Stands: Presenting a diverse range of raw materials including agrobased products, chemicals, minerals, and textiles.
- Supply Chain Conferences: Discussing local sourcing, sustainable production, and supply chain optimization.
- Innovation Zones: Displaying advancements in raw material processing and sustainable sourcing techniques.
- Networking Sessions: Facilitating B2B engagements between suppliers, manufacturers, and key decision-makers.

Target Audience:

- · Raw Material Producers and Suppliers
- Agro-Industrial Firms
- · Chemical and Mining Companies
- Manufacturing Industries
- Government Agencies and Trade Associations

Objective:

To drive local sourcing and sustainable production practices, reducing Nigeria's dependency on imported raw materials and fostering economic resilience.



• EXHIBITION:

- o Over **200** exhibitors showcasing the latest in manufacturing equipment, raw materials, and technologies.
- o Dedicated pavilions for sectors like agriculture, energy, and construction.

CONFERENCES & WORKSHOPS:

- Sessions led by industry experts on topics such as automation, sustainability, and policy reforms.
- o Hands-on workshops focusing on skills development and innovation.

NETWORKING OPPORTUNITIES:

- o B2B matchmaking sessions to facilitate partnerships.
- o Industry roundtables and panel discussions.

SPECIAL PROGRAMS:

- o Youth and women in manufacturing initiatives.
- o Start-up innovation showcase.







2025 NME/NIRAM SPONSORSHIP PACKAGES & DELIVERABLES

HEADLINE SPONSORSHIP Thirty Million Naira only (N30,000,000.00)

- 1. Participation in all activities and events at the Expo.
- 2. Provision of a complimentary 9 square metres Exhibition booth at a prime location at the venue of the NME/NIRAM Expo.
- 3. Speaking opportunity at the NME/NIRAM Expo Conference.
- 4. Ten (10) VIP Complimentary delegate tickets at the conference
- 5. Exclusive Access to VIP Seating and Holding areas for sponsors' dignitaries.
- 6. Priority seating at conference sessions and special events for the sponsor's executives and guests.
- 7. Virtual Display of the Company's products and services at intervals during the programme
- 8. Opportunity to include promotional items in delegates' kits
- 9. The organisation's corporate logo will be prominently featured on the front cover of the Expo brochure.
- 10. Two (2) Complimentary full-page adverts on NME/NIRAM Expo Brochure
- 11. Strategic Branding of the NME/NIRAM Expo Conference & Exhibition Venue.
- 12. Sponsor's logo on all media advertisements (online, print, and broadcast adverts)
- 13. The Sponsor will have the opportunity to speak at the NME/NIRAM Expo Press Conference.
- 14. Display of the company logo on all correspondences, information, and messages to all registered participants.
- 15. Display of company logo, product, and services online (Social Media Handles & Website of the Expo) during the Conference.
- 16. Product or Service Promotion opportunity during the event.
- 17. Logo on the NME/NIRAM Expo website as a supporter of the Expo for a year.
- 18. Two-minute video clip on the organisation during the Expo Conference

PARTNER SPONSORSHIP (Twenty-Five Million Naira Only) N25,000,000.00

- 1. Participation in all activities and events at the Expo.
- 2. Provision of a complimentary 9 square metres Exhibition booth at the venue of the NME Expo.
- 3. The organisation's corporate logo will be featured on the front cover of the brochure of the Conference.
- 4. Two minute video clip on the organisation during the Expo Conference
- 5. Strategic Branding of the NME/NIRAM Expo Conference & Exhibition Venue.
- 6. Sponsor's logo on all media advertisements (online, print, and broadcast adverts)
- 7. Priority seating at conference sessions and special events for the sponsor's executives and guests, Speaking opportunities at the Expo.
- 8. Virtual Display of the Company's products and services at intervals during the programme
- 9. Display of company logo on all correspondences, information and messages to all registered participants at the Expo.
- Display of company logo, product and services online during the Exhibition
 & Conference
- 11. Logo on the NME/NIRAM website as a supporter for a year

PLATINUM SPONSORSHIP Twenty Million Naira only (N20,000,000.00)

- 1. Provision of a complimentary 9 square metres Exhibition booth at the NME/NIRAM Expo.
- 2. Two-minute video clip on the organisation during the event
- 3. Organisation's corporate logo will be featured on the front cover of the brochure of the Conference.
- 4. Complimentary adverts on the Expo Brochure.
- 5. Recognition as a partner during the Expo & Conference
- 6. Display of company logo, product and services (Social Media Handles & Website of the Expo) online during the Expo
- 7. Display of company logo on all correspondences, information and messages to all registered participants at the Expo.
- 8. Strategic Branding opportunities at the venue.
- 9. Priority seating at conference sessions and special events for the sponsor's executives and guests, Speaking opportunities at the Expo.

GOLD SPONSORSHIP Fifteen Million Naira only (N15,000,000.00)

- Provision of a complimentary 6 square metres Exhibition booth at the MAN Expo.
- 2. Recognition as a partner and Gold Sponsor during the Expo & Conference
- 3. Corporate logo on all media advertisements and publications for the Expo
- 4. Product or Service Promotion opportunity during the event.
- Display of company logo, product, and services online during the Expo & Conference
- 6. Display of company logo on all correspondences, information, and messages to all registered participants at the Expo
- 7. Strategic Branding opportunities of the venue.

EXPO & CONFERENCE BAG SPONSORSHIP - Ten Million Naira (N10,000,000)

The sponsor will have the exclusive sponsorship of the Conference bag, which will be distributed to all dignitaries, special guests, speakers, discussants, and delegates at the event.

EXPO & CONFERENCE LANYARD SPONSORSHIP - Five Million Naira (N5,000,000)

The sponsor will have the exclusive sponsorship of the Conference lanyard, which will be distributed to all dignitaries, special guests, speakers, discussants, and delegates at the event.

ADVERT OR GOODWILL MESSAGES IN THE BROCHURE

- N500,000 (Back Cover)
- N400,000 (Inside Front Cover)
- N400,000 (Inside Back Cover)
- N400,000 (Premium Pages)
- N300,000 (Inside Pages ROP)

ABOUT THE ORGANIZERS

Manufacturers Association of Nigeria (MAN)

- Overview: Established in May 1971, MAN is the apex body for manufacturers in Nigeria, representing over 2,500 manufacturing companies.
- Mission: To promote the development of the manufacturing sector in Nigeria by providing a platform for manufacturers to collaborate, influence policy, and address challenges affecting the industry.
- Key Initiatives:
 - o Advocacy for favorable industrial policies.
 - o Promotion of local content and "Made in Nigeria" products.
 - o Capacity building and training programs for manufacturers.
 - o Facilitation of partnerships and collaborations within the manufacturing ecosystem.

Raw Materials Research and Development Council (RMRDC)

Vision:

To be the foremost catalyst for the sustainable development of Nigeria's industrial raw materials sector, driving innovation, local content growth, and sustainable industrialization.

Mission:

To serve the interests of industry and the private sector by facilitating the sourcing, development, and utilization of local raw materials by manufacturers.

Core Programs:

- · Raw Materials Information System
- · Technology Development
- · Investment Promotion
- Local Raw Materials Content Development
- · Raw Materials SME Development
- Natural Raw Materials Research and Development

Collaborative Efforts for NME-NIRAM Expo 2025

- The partnership between MAN and RMRDC underscores a shared commitment to advancing Nigeria's manufacturing sector.
- By combining MAN's extensive network and advocacy with RMRDC's technical expertise, the 2025 NME-NIRAM Expo aims to:
 - o Showcase innovative manufacturing technologies.
 - o Highlight the potential of local raw materials.
 - o Foster collaborations between local and international stakeholders.
 - o Promote sustainable industrial practices.









NME/NIRAM | SPACE APPLICATION CONTRACT





(MAN MEMBERS & NIRAM STAKEHOLDERS)

5 – 7 August 2025 | Balmoral Hall, Federal Palace Hotel, Victoria Island, Lagos

		Option 1 Stand No			
Stand No		Option 2 Stand No			
Preferred Shape/Dimen	sions				
STANDARD BOOKING RATE					
☐ Shell Scheme	NGN 500,000 / 9	sam (Sam)	NGN		
□ Shell Scheme					
	only) NGN 45,000 per s		NGN		
DROOMUDE / OHOW OHUDE ABVEE	TIGHTUT				
BROCHURE / SHOW GUIDE ADVER ☐ Back Cover					
	☐ Inside Front Cover NGN400,000				
☐ Inside Back Cover					
☐ Premium pages	·	TO	TAL NGN		
☐ Run On Pages		10	TAL NON		
Included in each exhibition package:					
 4 complimentary booth personnel passes for each 9m² of exhibition space booked 2 complimentary booth personnel passes for each 6m² of exhibition space booked 25 word company description in the show catalogue, which will be handed out to all participants at the event 25 word company description and logo on Nigeria Manufacturing & Equipment Expo website Complimentary admission to the Welcome Reception networking function An unlimited number of free invitation tickets for clients to visit you at the exhibition 					
PAYMENT TERMS					
Exhibitor/Sponsor named above hereby applies for exhibition space/sponsorship at the above mentioned event ('event'). By signing this agreement, exhibitor agrees to make 100% payment on or before 1 July 2025.					
Exhibitor/ Sponsor's signature below signifies that Exhibitor/Sponsor has read, understands and agrees to be bound by all the terms and conditions of this contract overleaf. Also, by signing below, Exhibitor/Sponsor acknowledges that if Exhibitor/Sponsor has deemed it necessary or desirable, Exhibitor/ Sponsor has raised and obtained satisfactory answers to any questions about the clarity, legibility or readability of agreement on behalf of the Exhibitor/Sponsor.					
COMPANY DETAILS (block capital	als or type please)				
Company Name	Trading as				
Contact	Address				
	Fax Mo				
	Website				
	ailed above and I/we agree to abide by the Exhibition, read and understood. I/we further agree to pay				
Signed	Date				
	Position in Company a Director, Manager or Executive of a company or a par		This is a legally		
OFFICE USE ONLY ACCEPTED FOR & ON BEHALF OF NME/NIRAM EXPO:					
Signed	Date				
PLEASE RETURN TO: Nigeria Manufacturing & Equipment Expo & NIRAM Expo Secretariat, c/o Manufacturers Association of Nigeria Obafemi Awolowo Way, Ikeja, Lagos State, Nigeria					

NME/NIRAM | SPACE APPLICATION CONTRACT



(CONGLOMERATES & NON - MEMBERS)

5 – 7 August 2025 | Balmoral Hall, Federal Palace Hotel, Victoria Island, Lagos

Tax	Option 1 Stand No			
Stand No	Option 2 Stand No			
STANDARD BOOKING RATE				
□ Shell SchemeNG	N 100,000 per sqm (Sqm) NGN			
(minimum 6sqm)				
☐ Space Only (18m²+ only) NG	N 55,000 per sqm (Sqm) NGN			
BROCHURE / SHOW GUIDE ADVERTISEMENT ☐ Back Cover NGN500,000				
☐ Inside Front Cover NGN400,000				
☐ Inside Back Cover NGN400,000				
1				
☐ Premium pages NGN400,000 ☐ Run On Pages NGN300,000	TOTAL NGN			
Included in each exhibition package:				
 4 complimentary booth personnel passes for each 9m² of exhibition space booked 2 complimentary booth personnel passes for each 6m² of exhibition space booked 25 word company description in the show catalogue, which will be handed out to all participants at the event 25 word company description and logo on Nigeria Manufacturing & Equipment Expo website Complimentary admission to the Welcome Reception networking function An unlimited number of free invitation tickets for clients to visit you at the exhibition 				
PAYMENT TERMS				
Exhibitor/Sponsor named above hereby applies for exhib agreement, exhibitor agrees to make 100% payment on 6	ition space/sponsorship at the above mentioned event ('event'). By signing this or before 1 July 2025.			
conditions of this contract overleaf. Also, by signing be	or/Sponsor has read, understands and agrees to be bound by all the terms and low, Exhibitor/Sponsor acknowledges that if Exhibitor/Sponsor has deemed it nd obtained satisfactory answers to any questions about the clarity, legibility or onsor.			
COMPANY DETAILS (block capitals or type please)				
Company Name	Trading as			
ContactAddress				
	Postcode			
Tel Fax	Mobile			
Email	Website			
	to abide by the Exhibition Terms & Conditions (shown on the reverse) which form part of ve further agree to pay the instalments as they fall due and understand that the stand			
Signed	Date			
Printed Name	osition in Company			
OFFICE USE ONLY ACCEPTED FOR & ON BEHALF OF NME/N				
Signed Date.				
PLEASE RETURN TO: Nigeria Manufacturing & Equipment Expo & NIRAM Expo Secretariat, c/o Manufacturers Association of Nigeria Obafemi Awolowo Way, Ikeja, Lagos State, Nigeria				

NME/NIRAM | SPACE APPLICATION CONTRACT



(FOREIGN EXHIBITORS)

5 – 7 August 2025 | Balmoral Hall, Federal Palace Hotel, Victoria Island, Lagos

		Option 1 Stan	d No
Stand No		Option 2 Stan	d No
STANDARD POOKING DATE	<u> </u>		
STANDARD BOOKING RATE		oor oom (Com)	HCD
	USD300 ¡	per sqm (Sqm)	USD
(minimum 6sqm)			
☐ Open space	USD250 pe	er sqm (Sqm)	USD
(minimum 9sqm)			
BROCHURE / SHOW GUIDE ADVER	RTISEMENT		
☐ Back Cover	USD400		
☐ Inside Front Cover			
☐ Inside Back Cover	USD300		
☐ Premium pages			TOTAL USD
☐ Run On Pages	USD200		
Included in each exhibition package	:		
	ersonnel passes for each 9m² of e ersonnel passes for each 6m² of e		
	otion in the show catalogue, which		pants at the event
 25 word company descrip Complimentary admission 	otion and logo on Nigeria Manufac In to the Welcome Reception netwo	turing & Equipment Expo websit orking function	e
- An unlimited number of fr	ee invitation tickets for clients to v		
PAYMENT TERMS			
			entioned event ('event'). By signing this
agreement, exhibitor agrees to m		•	
			agrees to be bound by all the terms and hat if Exhibitor/Sponsor has deemed it
necessary or desirable, Exhibitor	/ Sponsor has raised and obtain		questions about the clarity, legibility or
readability of the agreement on b	enall of the Exhibitor/Sponsor.		
COMPANY DETAILS (block capit	als or type please)		
Company Name	Tr	ading as	
Contact	Addres	SS	
			Postcode
Tel			
Email			
SIGNED ON BEHALF OF E	XHIBITOR ailed above and I/we agree to abide b	by the Exhibition Terms & Conditions	s (shown on the reverse) which form part of
	d, read and understood. I/we further		hey fall due and understand that the stand
	•		
Signed	Di	ate	
			This is a legally
binding Contract and should be signed by OFFICE USE ONLY ACCEPTED FOR			
Signed PLEASE RETURN TO:	Date		
Nigeria Manufacturing & Equipmer		at, c/o Manufacturers Association	of Nigeria
Obafemi Awolowo Way, Ikeja,	Lagos State, Nigeria		

TERMS AND CONDITIONS

DEFINITIONS

DEFINITIONS
In these Terms and Conditions the following expressions shall, unless the context otherwise requires, have the following meanings
Additional Regulations means the regulations issued by the Hall Owner in relation to exhibitions mounted at the Halls.
Contract For Space means the binding contract relating to the acceptance by the Organiser of the application for Space by
the Exhibitor in accordance with clause 3 below; Contract for Space means the binding contract relating to the acceptance by the Organiser of the application for Space by the Exhibitor in accordance with clause 3 below;

Dismantling Period means the period for removal of all Exhibits and the Organiser for the Exhibitor to occupy space at the Exhibition contained in the Contract, these Terms and Conditions and the Additional Regulations.

Exhibitor means the agreement between the Exhibition shall have been allotted under the Contract and shall include all staff, employees, servants and agents of such person.

Exhibitor means any person to whom space at the Exhibition shall have been allotted under the Contract and shall include all staff, employees, servants and agents of such person.

Exhibit means any article so described by the Exhibitor and permitted by the Organiser to be exhibited.

Hall Owner means the proprietor of the Halls, logether with its agents, employees and workmen.

Halls means the Exhibition Halls in which the Exhibition shall take place.

Installation Period means the period for the installation of all Exhibits and Stands at the Halls.

Organiser means Clarion Events West Africa Limited and/or others appointed by them to organise the Exhibition together with their agents, servants and workmen.

Space means the area allotted to the Exhibitor by the Organiser.

space means the area enries to the Expansion by the Organises.

Stand means all erections on the Space.

Shell Scheme means that part of the Stand to be constructed by the Organiser and conforming with the specifications for its type specified in the appropriate brochure.

DURATION OF EXHIBITION AND TIMETABLE Details of the times and dates of:

DURATION OF EXHIBITION AND INTELLEGACE

Petalls of the times and dates of:

(a) the Exhibition;
(b) the Open Hours;
(c) the Den Hours;
(c) the Installation Period (Please note – Space Only Stands cannot be constructed if plans have not been submitted and approved by the organiser within the timetable set in the Exhibitor Manual), and
(d) the Dismantling Period are or will be as stipulated by the Organiser in the Exhibition Manual or otherwise.

CONTRACT FOR SPACE

Applications for Space must be made on the Organiser's official Space application form which is provided by the Organiser from time to time. The Organiser may at its sole discretion accept applications by other means. In any event, these Terms and Conditions shall apply to all applications for Space.

The Organiser reserves the right to accept or reject any application for Space from any potential Exhibitor, whether or not the application has been made on the Organiser's standard form and whether or not all or part of the payment for Space has been made. A binding Contract For Space shall come into force only when the Organiser has signed a written acceptance a particular. Exhibitor's application for Space and has sent that written acceptance to that Exhibitor.

The Organiser is not bound to accept an application for Space from a potential Exhibitor for the Exhibition even if it has accepted an application for Space from that Exhibitor for another exhibition. There is no automatic right for an Exhibitor to participate in any subsequent exhibition.

Signatory on Contract For Space means the person or persons signing the exhibition space contract on behalf of the Exhibitor and the Exhibitor shall have no right to claim against the Organiser that such person or persons did not have such authority.

OCCUPATION OF STAND

OCCUPATION OF STAND

the Organiser that such person or persons did not have such authority.

OCCUPATION OF STAND

Subject to the rights of the Organiser in this Agreement, the Exhibitor shall have a licence to occupy the Space for the purpose of displaying Exhibits and other articles, items and materials within the scope of the Exhibition for the duration of the Exhibition. The Exhibitor shall install its Exhibits, articles, letters, materials and Stands during the Installation Period and remove its Exhibits, articles, letters, materials and Stands during the Dismantling Period.

The Organiser and the Hall Owner shall be permitted to have access to the Stand and the Space at all times.

PAYMENT

The Exhibitor shall pay the Organiser in accordance with the payment details set out in the Contract for Space. The Organiser reserves the right to refuse to let the Exhibitor occupy the Space if the Organiser has not received cleared funds of all payments due from the Exhibitor before the due dates. Unless otherwise stated, all sums stated are exclusive of VAT, which (if applicable) the Exhibitor shall pay to the Organiser in addition.

The Exhibitor shall pay all other sums due to the Organiser within? I days of the date of the Organiser's invoice for each sum, in consideration of the Exhibitor entering into the Contract with the Organiser in accordance with the provisions of section 3 the Exhibitor agrees to hold all its for its agents [Exhibits, fittings, machiner, tools or other goods to the order of the Organiser of all sums due and owing to the Organiser by the Exhibitor. If the Exhibitor pays the Organiser by credit card, an administration charge of 2% (inclusive of VAT) shall be added to the payment, which the Exhibitor shall pay in addition.

which the Exhibitor shall pay in addition if there is any addition if there is any ayament still due to the Organiser less than fourteen days before the opening of the Exhibition, the Exhibitor shall pay the Organiser by bank transfer or credit card. The Organiser reserves the right to refuse cheque payments. The Exhibitor shall not be entitled to withhold any payment in whole or in part on the ground that it has a claim, counterclair or set-off against the Organiser.

- The Exhibitor shall not be entitled to withhold any payment in whole or in part on the ground that it has a claim, counterclaim or set-off against the Organisms the Organisms the Organisms the Organisms the Organisms.

 ORGANISER'S PUBLICATIONS OR OTHER MEDIA

 6.1 The Organiser shall be free to include in any form of media created by the Organiser (or on its behalf) in connection with the Exhibition, the sponsor's name, logo or any other material or information supplied to the Organiser by the Exhibitor.

 6.2 The Exhibitor shall ensure the accuracy of all material or information provided to the Organiser by the Exhibitor.

 6.3 The Exhibitor shall enjoy the property of the Organiser (and its sub-contractors') a non-exclusive, royalty free, world-wide licence to use the Exhibitor's name and logo and any other material or information provided by the Exhibitor to use in accordance with this Agreement.

 6.4 The Exhibitor warrants that the Organiser's for sub-contractors) use or possession of the name, logo and any other material or information provided by the Exhibitor to use in accordance with this Agreement.

 6.4 The Organiser may refuse to incorporate the name, logo or any other material or information provided to the Organiser or remove, delete or cover over such name, logo or material or information if the Organiser becomes aware that any such name, logo or material or information if the Organiser becomes aware that any such name, logo or material or information if the Organiser becomes aware that any such a name, logo or any term and the event of the Organiser or or the organiser or organiser shall not in any event be responsible to the Exhibitor for any omissions, misquotations or other errors which may occur in the completion of any form of media in connection with the event.

 6.7 The Exhibitor adnowledges that the Organiser may continue to use the name, logo and any other material or information provided by the Exhibitor of a reference to use the name, logo and any other material or information provided by t

7. CANCELLATION BY EXHIBITOR

On the event that the Exhibitor:

(i) requests that it cancels its Space booking after acceptance by the Organiser; or

(ii) requests that it cancels its Space booking after acceptance by the Organiser; or

(ii) falls to meet any of the payment obligations (whether as to the amounts due or dates of payment) detailed in the Contract For Space; or

(iii) Falls to occupy the Space allosted to it by the opening time on the first day of the Exhibition.

The Organiser reserves the right (but without being obliged to do so) to treat the Contract For Space as being cancelled and Chapter of the Organiser reserves the right (but without being obliged to do so) to treat the Contract For Space as being cancelled and Chapter of the Organiser reserves the right (but on the Exhibition CHARGE).

CANCELLATION OCCURRING:

More than 9 months prior to Exhibition

Street and 9 months prior to Exhibition

Street than 9 months prior to Exhibition

Street than 9 months prior to Exhibition

Street than 9 months prior to Exhibition

The Organiser of the Organiser of Space (1 total charge).

CANCELLATION OCCURRINE:

More than 9 months prior to Exhibition

30% of total charge
More than 6 months prior to Exhibition

More than 6 months and less than 9 months prior to Exhibition

70% of total charge
100% of tot

way in order to maintain an orderly and visually pressing Exhaustice.

REDUCTION OF SPACE

Where an Exhibitor requests the reduction in the size of its Space booking after acceptance by the Organiser of the Exhibitor's application for Space, then the Exhibitor must forward such request to the Organiser by recorded delivery post. The Organiser reserves the right to apply the scale of cancellation charges set out in clause 6 above to the total cost according to the amount by which the original Stand area is reduced. The Organiser may re-sell or re-allocate the space in question, but the Organiser shall be under no obligation to re-imburse all or any part of the dange for reduction in Space. There shall be no obligation on the Organiser to accept the request for reduction of Space by the Exhibitor.

9. GENERAL OBLIGATIONS OF THE EXHIBITOR

- - Exhibitor shall: occupy the Stand and the Space, complete any necessary stand fitting works (see section 14), ensure the Stand is appropriately dressed and maintained and that all Exhibits are in position no later than the end of the Installation Period.

 keep the Stand appropriately dressed and maintained and all Exhibits open to view and the Stand adequately staffed: continuously during the opening hours of the Exhibition and not dismantle the stand before the end of the Exhibition.

 remove all Exhibits, fittings, rubbish and other items from the Halls by no later than the end of the Dismantling Period. (b)

- commove all Exhibits, fittings, rubbish and other items from the Halls by no later than the end of the Dismantling Period.

 (d) not sell, give away or distribute or permit to be sold, given away or otherwise distributed from the Stand or any other part of the Halls, any articles of food, drink or to robacco other than those supplied by the Hall Downer, or its appointed catering contractor, or unless agreed by the Organiser.

 (e) not do, cause, permit or suffer to be done anything which shall in the opinion of the Organiser constitute a nuisance or which may be an Infringement of or contravene any licence held by the Organiser, or the Hall Owner, or its appointed catering contractor and (without limitation) the Exhibitor shall ensure that sound levels emitted from the Stand shall not exceed those levels which in the opinion of the Organiser would cause disturbance to other Exhibitors or which would breach any laws, bey-leaves or any other rule or regulation.

 (f) not do, cause, permit or suffer to be done anything which may occasion damage, disforment or injury of any kind to order or the contractor or any other Exhibitor or any visitor.

 (g) conduct business and distribute literature of parties, of the exhibitor or any visitor.

 (g) conduct business and distribute literature of parties, of the exhibitor or any visitor.

 (h) not sell of the stand. This is a trade-only exhibition and members of the public will not be admitted. Only items which are in the Organiser's opinion within the scope of the Exhibitor may be exhibited at the Exhibition or otherwise be displayed or made available from the Stand. Goods, carde, advertsements or photographs of persons who are not Exhibitors may not be displayed the substitution of the Exhibitor of the Stand in the Contractor. The Organiser shall appoint an official contractor for electrical work on all Exhibition Space. The Exhibitor shall be responsible for settling all accounts directly with such contractor.

 The Exhibitor shall make with a reputable insurance company for its IV)

10. POWERS AND DISCRETION OF THE ORGANISER

The Organiser shall be entitled to:
(a) allocate to the Exhibitor a space other than the Space for which the Exhibitor has applied;

- (b) change the Space and Stand allocated to the Exhibitor at any time before the Exhibitor takes possession of the Space and
- Stand and its uch changed area of such Space and Stand is smaller than the area specified in the application for Space, the Organiser shall make a refund to the Exhibitor pro-rata to the amount of the area reduced, after the position or layout of the Exhibition and way stands including the Stand and Space, refuse any person admission to the Exhibition or remove from the Exhibition any person whose presence in the opinion of the Organiser is or is fikely to be undesirable and the Organiser may exercise such rights not withstanding that any person is the servant or agent of the Exhibitor or ortherwise in any way connected or associated with the Exhibitor remove from the Stand or the Halls at the risk and expense of the Libitior are path, fitting or machinery or other items to which the Organiser has an objection or which the Exhibitor fails to remove in accordance with or which do not comply after the dates, opening hours, dates and duration of the building period, dates and duration of breakdown period and the total duration of the event.

(f) after the dates, opening hours, dates and duration of the building period, dates and duration of breakdown period and the total duration of the event.

(g) change or vary these regulations at any time, or permit exceptions in special circumstances.

18 EXHIBITORS' LIBBILITY FOR LOSS AND DAMAGE AND INDEMNITY

All Exhibits, fittings and all other items brought into the Exhibition by the Exhibitor or the agents, contractors or other invitees of the Exhibitor shall be the sole responsible for any loss or damage to such Exhibits, fittings or items however caused.

The Exhibitor shall indemnify and keep indemnifed the Organiser against all loss, damages, costs, charges and expenses (including contingent or consequential loss of profit) whatsoever arising from or in consequence of:

(a) any breach by the Exhibitor of any of the terms and conditions of the Agreement; or

(b) any loss suffered by the Organiser as a result of default or negligence of the Exhibitor or any of its agents, sub-contractors, invitees or employees, or

(c) any lability to or claim by any third party (including the employees, contractors, agents and invitees of the Exhibitor) arising from the default or negligence of the Exhibitor or any breach by the Exhibitor or the terms and conditions of the Agreement.

of the Agreement.

of the Agreement.

In this provide of the exhibitor of any of the exhibitor or any breach by the Exhibitor or the terms and conditions of the Exhibitor in responsible for and will indemnify and keep indemnified the Organiser against all injury loss or damage arise that the creation, use and dismanting of the Stand and anything done on or from the Stand caused directly or indirectly by the Exhibitor or any contractor, sub-contractor, servant, agent or invitee of the Exhibitor to the Stand or by any exhibit or machiney or or other item belonging to or introduced by any such person.

12. LIMITATION OF ORGANISER'S LIABILITY

- ITATION OF ORGANISER'S LABILITY
 The Organiser does not make any warranty as to the Exhibition in general, and in particular in relation to the presence or absence or location of any other Exhibitor or potential Exhibitor. Whilst the Organiser shall act in good faith, the name of any Exhibitor which may appear on any floorplan or stand number or any statement made by or on behalf of the Organiser that any Exhibitor is booked to attend the Exhibition provisionally or otherwise shall not constitute a warranty,
- any Exhibitor which may appear on any floorplan or stand number or any statement made by or on openan or constitute a warranty, organiser that any Exhibitor is booked to attend the Exhibitor provisionally or otherwise shall not constitute a warranty, representation or undertaking by the Organiser that any such Exhibitor shall attend the Exhibition. The Organiser shall not be liable for the absence of other Exhibitors from attending the Exhibition or undertaking by the Organiser shall not be repossible for death or personal injury to the Exhibitor or employees, agents, contractors or other invitees of the Exhibitor save as a result of the Organiser or the Hall Owner's negligence. Nothing in this Agreement shall exclude or limit liability for death or personal injury resulting from the negligence of the Exhibitor. Ho Organiser or the Hall Owner or their servants, agents or employees. Without projectic to clause 11(b), the combined liability of the Organiser and the Hall Owner for a claim made by the Exhibitor in respect of loss or damage suffered by the Exhibitor however that liability arises including (without limitation) (a) beenty. Fire thousand pounds (£2,600), and (b) the amount of all suns paid by the Exhibitor to the Organiser under this Agreement in relation to the Exhibitor.

 The Organiser and the Hall Owner shall not an eye went be liable for any:

 (i) indirect or consequential losses, damage, costs or expenses;

 (ii) loss of freewing. (iii) loss of freewing. (iii) loss of freewing. (iv) loss of goodwil.

 The Organiser and the Hall Owner shall not an eye went be liable for any claim made by the Exhibitor more than two (2) years after the event or, in the case of a series of events, the first such event which gives rise to such claim. Except as set out in this Agreement, the Organiser excludes all conditions, terms, representations (other than fraudulent or negligent representations) and warranties relating to services provided in respect of the Exhibition, whether imposed by statute or by operation of l

take out adequate insurance in respect of matters set out in section 13a, 13b and 13c including (without limitation) public liability insurance for loss, damage or injury caused by the Exhibitors neglect or default.

13. EXHBITOR PROTECTION SCHEME

12.1 The Organiser shall, for the Duration of the Exhibitor day defined in Clause 2 of this agreement), maintain a policy of insurance, with a reputable insurer, which will be extended to benefit the Exhibitor, provided such Exhibitor has opted to be included in the Exhibitor Protection Scheme and paid such fees in full. The policy of insurance referred to herein, at a minimum, injury, disease or illness sustained by any person (other than an employee of the Exhibitor) or loss of or damage to material property up. to a sum of £2,000,000

12.2 If the Exhibitor has opted not to be occurred by the Exhibitor Protection Scheme, the Exhibitor must provide to the Organiser a suitable certificate verifying the required insurance is in place for Legal Liability as outlined in 12.1.

12.3 The Exhibitor Protection Scheme is not an Insurance Policy, and the Exhibitor is not entitled to claim directly from the Organiser's Insurance Policy. The Exhibitor must provide to the Organiser's Insurance Policy. The Exhibitor and Insurance Policy, and the Exhibitor is not entitled to claim directly from the Organiser's Insurance Policy. The Exhibitor Protection Scheme, but requires cover for sums in excess of those provided, or for risks not insured by the Organiser's policy, should affect such additional cover on their own behalf.

12.5 Any Exhibitor who participates in the Exhibitor Protection Scheme, but requires cover for sums in excess of those provided, or for risks not insured by the Organiser's policy, should affect such additional cover on their own behalf.

14. CANCELLIATION BY ORGANISER/FORCE MALEURE

If at the absolute discretion of the Organiser, the Halls shall become unfit or unavailable for occupancy or it becomes impossible or impractical tool hold the Exhibition for reaso

15. ADDITIONAL REGULATIONS AND FIRE PRECAUTIONS

AUDITIONAL REGULATIONS AND FIRE PRECAUTIONS

No naked flames or smouldering products are allowed within the exhibition without prior agreement of the fire officer.
The Exhibitor must comply with all statutory local and other regulations or requirements and bye-laws which affect or apply to
the Exhibition or the hills and in particular any fire regulations. All materials used on the Stand must be non-flammable.
The Exhibitor must comply with and observe the Additional Regulations and Stand Fitting Regulations copies of which are available
from the Organiser and all other instructions and regulations laid down by the Hall Owner and the Local Authority from time to time
TERNINATION AND WITHDRAWAI

- The comply with and observe the Additional Regulations and Stand Fitting Regulations copies of which are availate from the Organiser and all other instructions and regulations laid down by the Hall Owner and the Local Authority from time to 16. TERMINATION AND WITHDRAWAL.

 Without prejudice to any other rights it may have, the Organiser may terminate the Agreement by notice in writing:

 (a) If the whole or any part of the amounts due from the Exhibitor to the Organiser are not paid within fourteen days of the due dates (whether formally demanded or not the terms of the Agreement).

 (b) If the Exhibitor fails to observe and fulfil any of not, the terms of the Agreement;

 (c) If the Exhibitor shall have a receiver or administrative receiver appointed or the Exhibitor being a partnership has a receiver appointed or the wound up or dissolved or being an individual executes as debtor a deed of arrangement to which the Deeds of Arrangement Act. 19 14 applies or applies to the Court for an interim order or one is made under Part. VIII of the Insolvency Act. 1986 or the Exhibitor presents or has presented against him a bankruptcy order is made against him or he enters into any compromise or arrangement with his creditors or a majority of the remination.

17. EXHIBITOR MANUAL

de to the Exhibitor and all other Exhibitors an Exhibitor Manual before the Opening Day which inte ulations with regard to the manner and conduct of the Exhibition. The Exhibitor agrees to abide by 18. ASSIGNMENT AND SUB-CONTRACTING

ASSIGNMENT AND SUB-CONTRACTING The Exhibitor shall not assign, sub-let, transfer or charge or purport to assign, sub-let, transfer or charge in whole or in part this Agreement or any of its rights, liabilities or obligations under this Agreement without the prior written consent of the Organiser. The Organiser reserves the right to assign it rights, liabilities or obligations under this Agreement either in whole or in part to any other person, firm or company. The Organiser shall give notice to the Exhibitor of any such assignment. This Agreement shall be binding upon and shall benefit the successors and assigns of the Organiser and (where the Organiser's written consent is given) the successors and assigns of the Exhibitor. 19. WHOLE AGREEMENT

OLE AGREEMEN!
Agreement constitutes the entire agreement between the parties and supersedes and extinguishes all previous agreements, lies, assurances, warranties, representation and understandings between them, whether written or oral, relating to its 20. RELATIONSHIP OF THE PARTIES

it shall create, or be deemed to create, a partnership or joint venture or relationship of employer and etween the parties.

21. RIGHTS OF THIRD PARTIES ment may be enforced by the Hall Owner pursuant to s1(1) of the Contracts (Rights of Third

22. SEVERANCE

ne or more provisions contained in the Agreement is or becomes invalid, illegal or unenforceable in any respect fect the validity, legality or enforceability of the remaining provisions which shall remain in full force and effect.

The validity construction and performance of the Agreement shall be governed by Nigerian Law and shall be subject to the non exclusive jurisdiction of the Nigerian Courts.





BANK DETAILS

Zenith Bank

Manufacturers Association of Nigeria-NME/NIRAM EXPO PROJECT

Domiciliary Account 5071287594

Naira Account 1017027880











